



CREMER OLEO ACQUISITION APPROACH



CREMER OLEO is a global specialist for sustainable raw materials headquartered in Hamburg, Germany. We are active in the trading and distribution of oleochemical products, their substitutes, and agricultural specialties. In addition, we provide efficient, dependable, and flexible contract manufacturing and supply chain services in the USA, EU, and China. CREMER OLEO is fully backed by the Peter Cremer Holding; a family run trading, logistics, and production company founded in 1946. With 2,000 employees across 67 branch offices and \$3.5 billion in annual revenue, we offer a truly global perspective and business.

»» WHAT WE DO



OLEOCHEMICALS

Glycerine, Fatty Acids, Fatty Alcohols, Methyl Esters, Soaps & Syndets, Specialty Products



CONTRACT MANUFACTURING

Drumming, Flaking, Pastillating, Blending, Dry & Liquid Packaging



SERVICES

Transloading, Warehousing, Lab Services, Bulk / Tank Storage, Logistics

»» WHY HAVE CREMER AS A PARTNER

- **ENTREPRENEURIAL APPROACH** Strategic buyer with deep expertise in relevant markets resulting in deep understanding of sectors and underlying dynamics
- **FAST EXECUTION** Flat hierarchy and group structure results in swift decision-making process
- **FINANCIALLY SOUND** Healthy balance sheet and funds readily available for acquisitions and to support further growth
- **GLOBALLY ACTIVE** Worldwide sourcing of oleochemical materials and customer relationships with global FMCG corporations
- **FAMILY-OWNED** Long-term approach and business conduct



NORTH AMERICA · EUROPE · ASIA



As a key part of our growth strategy, we are actively looking for M & A opportunities in our global contract manufacturing and chemical services business, operating in our key markets and regions.



WHAT WE ARE LOOKING FOR

Our focus lies in the complete acquisition, majority ownership joint venture, carve-out, or divestiture of a stand alone and healthy business with contract manufacturing or private label manufacturing capabilities. It is preferred that the target has an established management team that remains with the company after the transaction. R&D competencies and capacities are a further attractive attribute.



INDUSTRIES

- Personal Care
- Fabric and Home Care
- Chemical Services



LOCATIONS

- Europe
- North America
- Southeast Asia
- China
- Latin America



FINANCIAL TARGET

- \$10-\$100 mm Revenue
- \$2-\$10 mm EBITDA



PROFICIENCIES

- Mixing and/or blending of liquids, solids, or aerosols
- Packing products in pods, tablets, bottles, boxes, tubes, pouches, sachets, or cans
- Solids forming (flaking, pastillation, or powders)

CONTACT DETAILS

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